

**AGENDA**  
**SOUTHERN NEVADA AREA COMMUNICATIONS COUNCIL**  
**BOARD OF DIRECTORS**  
**REGULAR MEETING**

**1:30 P.M. – FEBRUARY 16, 2022**

<https://clarkcountynv.webex.com/clarkcountynv/onstage/g.php?MTID=e1c88671724bf5ae4c904e956ae29d8b1>

***Dial In Meeting Information:***

**+1-408-418-9388**

**Access code: 2492 416 6661**

**ALL ITEMS LISTED ON THIS AGENDA ARE FOR ACTION BY THE BOARD OF DIRECTORS, UNLESS OTHERWISE INDICATED. ITEMS MAY BE TAKEN OUT OF ORDER. THE BOARD OF DIRECTORS MAY COMBINE TWO OR MORE AGENDA ITEMS FOR CONSIDERATION, AND/OR MAY REMOVE AN ITEM FROM THE AGENDA OR DELAY DISCUSSIONS RELATING TO AN ITEM ON THE AGENDA AT ANY TIME. COPIES OF WRITTEN MATERIALS PROVIDED TO THE BOARD MEMBERS IN ADVANCE OR AT THE MEETING MAY BE OBTAINED FROM JASON MANZO, SNACC OFFICE, 6000 EAST ROCHELLE, LAS VEGAS, NV OR BY CALLING (702) 455-7390.**

**COMMENTS BY THE GENERAL PUBLIC**

**NO ACTION MAY BE TAKEN:** At this time, the Board of Directors will hear general comments from the public on matters under the jurisdiction of the Southern Nevada Area Communications Council.

**ITEM NO.**

1. **FOR POSSIBLE ACTION:** Approve the February 16, 2022, agenda and the minutes from the December 6, 2021 meeting.
2. **FOR DISCUSSION:** Receive the Administrator's Report with the inclusion of the SNACC monthly financial reports and budget variances for the month of November and December 2021 and system reports for the months of December 2021 and January 2022.
3. **FOR POSSIBLE ACTION:** Approve the Genesis Essential Service Agreement for maintenance of the software.
4. **FOR POSSIBLE ACTION:** Approve the Genesis quote for new hardware.
5. **FOR POSSIBLE ACTION:** Approve the Nationwide Power quote to replace the Toshiba unit at Elkhorn site.

**COMMENTS BY THE GENERAL PUBLIC**

**NO ACTION MAY BE TAKEN:** At this time, the Board of Directors will hear general comments from the public on matters under the jurisdiction of the Southern Nevada Area Communications Council.

**NEXT MEETING DATE/ADJOURN**

**AFFIDAVIT OF POSTING**

This is a public meeting. In conformance with the Nevada Open Meeting Law, this agenda has been posted in the following locations:

Clark County Government Center  
Clark County Water Reclamation District  
Clark County Courthouse Annex  
Las Vegas Valley Water District  
<https://notice.nv.gov/>

**PLEASE POST**

**Chairman:** Scott Mazick **Vice Chairman:** Chris Vasquez  
**Board Members:** Wendy Lotman, Larry Haydu, Terrance Holmes, Vince Albowicz,  
Isaac Henn, Frank Milligan, Mitchell Maciszack & Brad Adams



# Southern Nevada Area Communications Council Agenda Item


<b>Issue:</b> Approve the February 16, 2022 agenda and minutes from the December 6, 2021 meeting.	<b>Date:</b> February 16, 2022
<b>Petitioner:</b> Jason Manzo, SNACC Administrator	<b>Agenda Item:</b> 1
<b>Recommendation - FOR POSSIBLE ACTION:</b> For the Board to approve the February 16, 2022 agenda and minutes from the December 6, 2021 meeting and/or take action as necessary.	

**Fiscal Impact:**  
None

**Background:**

The Southern Nevada Area Communications Council operates an 800 megahertz (MHz) Public Safety radio communications system in the Clark County /Las Vegas urban area. This will be a reoccurring item.

**Respectfully Submitted:**

  
Jason Manzo  
Jason Manzo  
SNACC Administrator





# Southern Nevada Area Communications Council

## MEETING MINUTES

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Date: December 6, 2021

Location:

Southern Nevada Area Communications Council  
6000 E. Rochelle Ave  
Las Vegas, NV 89122

Time: 1:30 P.M.

Board members present:

Scott Mazick, Chair  
James Morwood  
Terrance Holmes  
Henry Blackeye  
Tim White

Larry Haydu  
Wendy Lotman  
Isaac Henn

### Call to Order

Public Comment: NONE GIVEN

Unless otherwise stated, items may be taken out of the order presented on the agenda, and two or more items may be combined for consideration. The Board may also remove an item from the agenda or delay discussion relating to an item at any time

1. **Approve the December 6, 2021, agenda and the minutes from the October 20, 2021, meeting. (FOR POSSIBLE ACTION)**
  - Motion was made to approve, motion passed unanimously.
  
2. **Vote for the new Chairman and Vice Chairman for 2022. (FOR POSSIBLE ACTION)**
  - A motion was made to nominate Scott Mazick for Chairman, motion passed unanimously.

- A motion was made to make Chris Vasquez the Vice Chairman, motion passed unanimously.
3. **Receive the Administrator’s report with the inclusion of the SNACC monthly financial reports and budget variances for the month of September and October 2021 and system reports for the months of October and November 2021. (FOR DISCUSSION)**

## SNACC ADMINISTRATOR’S REPORT DECEMBER 6, 2021

### SNACC UPDATES:

The Administrator has been having meetings with Motorola regarding the Simulcast re-design. Microwave is contingent with the Simulcast discussions.

We have installed a UPS at Potosi, Oatman, and at the Boulder City Water Tank sites.

### BUDGET VARIANCES:

#### September 2021

1. **Overtime** – \$537.84 – 7.2% - CCSD PD, CCFD, LVVWD, and system configuration updates
2. **Site Rentals** - \$7,303.02 – 49.5% - State of NV Enterprises for APEX site rack space.
3. **Computers and Supplies** - \$2,748.10 – 61.1% - CDW – UPS for Boulder City Water Tank and the other at Potosi
4. **Electricity** - \$982.34 – 6.1% - Electricity for Boulder City and Brooks site
5. **Vehicle Maintenance** - \$2,996.82 – 15% - Vehicle and generator fuel
6. **Telecommunications** - \$803.80 – 8.1% - For phones, cell phones, and T1’s
7. **Print Production** - \$320.78 – 16.6% - Konica Minolta August and September 2021.

#### October 2021

1. **Cleaning and Custodial** - \$450 – 16.5% - Cleaning services for the entire month and the office carpet were cleaned.
2. **Equipment Maintenance and Repair** - \$2,220.83 – 17.8% - this was the four invoices from Nationwide Power Solutions for the following sites: Elkhorn, Brooks, Mandalay Bay, and SNACC HQ
3. **Computers and Supplies** – \$1,489.58 – 33.1% – This was for CDW – purchased the UPS for Oatman.
4. **Vehicle Maintenance** - \$2,389.37 – 12% - Automotive invoice for the trucks and the generator fuel and maintenance.
5. **CC Agreement** - \$16,857.34 – 35.6% - 2<sup>nd</sup> Quarter Allocation Chargeback for fiscal year 2022

### SYSTEM REPORTS:

#### October 2021

1. **Airtime** – 3001.3 (Hours)
2. **Push-To-Talks** – 2,183,149
3. **Busies** – 84 (1.97 Minutes)

**November 2021**

- 1. Airtime – 2754.6 (Hours)**
- 2. Push-To-Talks – 2,005,553**
- 3. Busies – 67 (2.12 Minutes)**

These reports can be found on the SNACC Website: <http://SNACCOOnline.com>

**4. Approve the Motorola Change Order 13, to include Hoover Dam to the extended services contract. (FOR POSSIBLE ACTION)**

- Jason Manzo – this change order is to add the Hoover Dam to the extended services contract. There is a cost added to the SUAll, Maintenance, and Infrastructure. The costs associated were added to the Exhibit A of the Change Order.
- A motion was made to approve, motion passed unanimously.

**5. Authorize the SNACC Administrator to replace the air conditioning unit(s) at the Arden Peak site. (FOR POSSIBLE ACTION)**

- A motion was made to approve, motion passed unanimously.

COMMENT BY THE GENERAL PUBLIC:

- **Dane Mattoon, Motorola Solutions, Senior Account Executive** – This is the first meeting I was able to attend. I have been working with all entities over the last year and a half, quite diligently. I wanted to let everyone know that we are being affected like every other tech company with this chip shortage, supply chain issues, raw material increases, and fuel costs. We just increased the base price to our radio by 10% a few weeks ago. I do not know if there will be another increase. If anyone has any questions, please feel free to contact me and I will do my best to answer to get you the best answer.

NEXT MEETING DATE/ADJOURNED:

Next meeting is scheduled for February 16, 2022.

Meeting adjourned at 2:06pm





**Southern Nevada Area Communications Council  
Agenda Item**

<b>Issue:</b> Receive the administrator's report with the inclusion of the SNACC monthly financial reports and budget variances for the month of November and December 2021 and system reports for the months of December 2021 and January 2022.	<b>Date:</b> February 16, 2022
<b>Petitioner:</b> Jason Manzo, SNACC Administrator	<b>Agenda Item:</b> 2
<b>Recommendation - FOR DISCUSSION:</b> For the Board to receive the administrator's report with the inclusion of the SNACC monthly financial reports and budget variances for the month of November and December 2021 and system reports for the months of December 2021 and January 2022.	

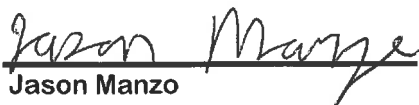
**Fiscal Impact:**

None

**Background:**

The Board gave the request to the SNACC Administrator, on August 2015, to have the SNACC Budget presented in his Administrator's Report monthly. This was requested to inform the Board on the monthly SNACC expenses and to show what is currently available.

**Respectfully Submitted:**



Jason Manzo

SNACC Administrator



# SNACC ADMINISTRATOR'S REPORT

## FEBRUARY 16, 2022

### **SNACC UPDATES:**

We are currently working with the RTC to program all of their new radios.

We have met with Henderson Hospital and done a site walk about putting a simulcast site there. So far, the talks are promising. St Rose San Martin is willing to work with us to put a simulcast site at their location. We are working to set up a site walk to see if they have room for our equipment.

We are working with Motorola to address radio coverage issues reported by Clark County Fire.

### **BUDGET VARIANCES:**

#### November 2021

1. Electricity - \$1551.75 – 23.6% - NV Energy and Boulder City
2. Telecommunications - \$540.36 – 5.7% - T1's, landlines, and Verizon

#### December 2021

1. Equipment maintenance and repair - \$1576 – 30.4% - DP Air, Nationwide Power
2. Electricity – \$958.92 – 7.9% - NV Energy and Boulder City
3. Vehicle Maintenance - \$2921.79 – 19.5% - December Automotive 2021
4. Print/Reproduction - \$494.29 – 23.6% - Konica Minolta

### **SYSTEM REPORTS:**

#### December 2021

1. Airtime – 2746.2
2. Push-To-Talks – 2,000,060
3. Busies – 53

#### January 2022

1. Airtime – 2725.9
2. Push-To-Talks - 1,994,748
3. Busies - 156

These reports can be found on the SNACC Website: <http://SNACCOnline.com>



**FUND 2520.000**

**Southern Nevada Area Communications Council**

**SNACC BUDGET REPORT: NOVEMBER 2021**

CATEGORY	BUDGET	ACTUALS YTD	NOVEMBER	
			ACTUALS	% REMAINING
Annual Radio Fees and Buy Ins Billed	2,744,265.00	(2,712,987.17)		
Cost Recovery Billed (Console SUA II and M	404,570.00	(910.38)	(5,451.30)	
Interest	40,293.00	14,949.82	(7,465.49)	
<b>TOTAL REVENUES</b>	<b>3,189,128.00</b>	<b>(2,698,947.73)</b>	<b>(12,916.79)</b>	<b>-</b>
Salaries & Benefits	460,269.00	183,032.97	30,312.05	60.2%
Overtime	7,500.00	1,545.44	237.09	79.4%
Call Back	2,500.00	392.04		84.3%
Professional services	1,780.00			100.0%
Cleaning/Custodial	2,720.00	800.00		70.6%
Equipment maintenance and repair	12,500.00			100.0%
Console SUAII	230,568.00			100.0%
Console maintenance	174,002.00			100.0%
Infrastructure SUAII	298,881.00			100.0%
Infrastructure maintenance	495,526.00			100.0%
Site rentals	14,466.00	7,303.02		49.5%
Office space (Water Reclamation)	12,000.00	12,000.00		0.0%
Business liability insurance	23,000.00	26,858.41		-16.8%
Operating and cleaning supplies	705.00	50.27		92.9%
Office supplies	5,900.00	55.71		99.1%
Minor equip (tools, cables)	13,264.00	228.86		98.3%
Computers and supplies	4,500.00	4,254.62	16.94	5.5%
Electricity	16,000.00	7,452.91	1,551.75	53.4%
Capital lease interest	68,048.00			100.0%
Capital lease principal	514,533.00			100.0%
Travel/Training	10,000.00			100.0%
Vehicle Maint.	20,000.00	6,413.55		67.9%
Telecommunications	9,881.00	2,729.89	540.36	72.4%
Print/Reproduction	2,100.00	565.88		73.1%
CC Agreement, ERP, IT Support, etc.	47,391.00	21,745.34		54.1%
Capital Projects	2,102,500.00			100.0%
<b>TOTAL EXPENSES</b>	<b>4,550,534.00</b>	<b>275,428.91</b>	<b>32,658.19</b>	<b>93.9%</b>
Appropriated EFB	2,240,953.00			100.0%
<b>Beginning FY fund balance</b>	<b>2,421,044</b>			
<b>Fund balance as of report date:</b>	<b>6,830,555</b>			
<b>Estimated FY22 ending fund balance:</b>	<b>5,469,149</b>			



**FUND 2520.000**

**Southern Nevada Area Communications Council**

**SNACC BUDGET REPORT: DECEMBER 2021**

CATEGORY	BUDGET	ACTUALS YTD	DECEMBER	
			ACTUALS	% REMAINING
Annual Radio Fees and Buy Ins Billed	2,744,265.00	(2,716,254.98)		
Cost Recovery Billed (Console SUA II and Maintenance)	404,570.00	(910.38)	(3,267.81)	
Interest	40,293.00	10,757.21	(4,192.61)	
<b>TOTAL REVENUES</b>	<b>3,189,128.00</b>	<b>(2,706,408.15)</b>	<b>(7,460.42)</b>	<b>-</b>
Salaries & Benefits	460,269.00	209,900.10	26,867.13	54.4%
Overtime	7,500.00	1,839.47	294.03	75.5%
Call Back	2,500.00	392.04		84.3%
Professional services	1,780.00			100.0%
Cleaning/Custodial	2,720.00	800.00		70.6%
Equipment maintenance and repair	12,500.00	3,796.83	1,576.00	69.6%
Console SUAII	230,568.00			100.0%
Console maintenance	174,002.00			100.0%
Infrastructure SUAII	298,881.00			100.0%
Infrastructure maintenance	495,526.00			100.0%
Site rentals	14,466.00	7,303.02		49.5%
Office space (Water Reclamation)	12,000.00	12,000.00		0.0%
Business liability insurance	23,000.00	26,858.41		-16.8%
Operating and cleaning supplies	705.00	50.27		92.9%
Office supplies	5,900.00	55.71		99.1%
Minor equip (tools, cables)	13,264.00	228.86		98.3%
Computers and supplies	4,500.00	4,254.62		5.5%
Electricity	16,000.00	6,191.00	958.92	61.3%
Capital lease interest	68,048.00			100.0%
Capital lease principal	514,533.00			100.0%
Travel/Training	10,000.00			100.0%
Vehicle Maint.	20,000.00	10,312.03	2,921.79	48.4%
Telecommunications	9,881.00	3,882.11	1,152.22	60.7%
Print/Reproduction	2,100.00	1,060.17	494.29	49.5%
CC Agreement, ERP, IT Support, etc.	47,391.00	21,745.34		54.1%
Capital Projects	2,102,500.00			100.0%
<b>TOTAL EXPENSES</b>	<b>4,550,534.00</b>	<b>310,669.98</b>	<b>34,264.38</b>	<b>93.2%</b>

Appropriated EFB	2,240,953.00			100.0%
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<b>Beginning FY fund balance</b>	<b>2,421,044</b>
<b>Fund balance as of report date:</b>	<b>6,507,045</b>
<b>Estimated FY22 ending fund balance:</b>	<b>5,145,639</b>





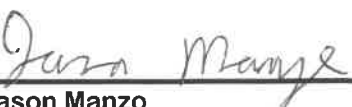
**Southern Nevada Area Communications Council  
Agenda Item**

<b>Issue:</b> Approve the Genesis essential service quote for maintenance of the software.	<b>Date:</b> February 16, 2022
<b>Petitioner:</b> Jason Manzo, SNACC Administrator	<b>Agenda Item:</b> 3
<b>Recommendation - FOR POSSIBLE ACTION:</b> That the Board approve the Genesis essential service quote for maintenance of the software and/or take action as necessary.	

**Fiscal Impact:**  
\$8003

**Background:**  
Essential Service Agreement includes telephone and remote support, system analysis, software updates and upgrades.

**Respectfully Submitted:**

  
\_\_\_\_\_  
**Jason Manzo**  
SNACC Administrator



# QUOTATION



Questions?

## Essential Service Agreement

Kim Corso@genesisworld.com

**QUOTE #:** SNACCO12422A

**End User:** SNACC - Southern Nevada Area Communication. #0727  
**Quoted To:** End User  
**Attn:** Stacy Taylor

**Quotation date:** 1/24/2022  
**Valid Through:** 4/24/2022  
**Dates Covered:** 4/1/2022 - 3/31/2023  
**Term Length:** 1 Year

**SUMMARY** - Essential Service Agreement includes telephone and remote support, system analysis, software updates and upgrades from 8:00 am-5:00 pm CST Mon. - Fri. System down emergencies are supported 24/7. On- site work, training, and hardware are excluded but can be quoted upon request.

Details:	Qty	Per Year	Extended
1 GW3-ATIA for single zone also includes: CloneWatch/ SAM	1	\$8,003	\$8,003
<b>Total...</b>			<b>\$8,003</b>

### Purchase Instructions:

- PRICES:** All prices are expressed in U.S. Dollars and are payable in U.S. Dollars. *Please make all checks and wire transfers payable to GenCore Candeo, Ltd. Contact Genesis for Bank Wire Transfer Instructions .*
- TAXES:** The above quoted price does not include any applicable state or local taxes. If applicable, they will be calculated at the time of purchase and reflected on your invoice.
- PAYMENT TERMS:** Submit Purchase Order to: [Orders@genesisworld.com](mailto:Orders@genesisworld.com) Net 30 days. Please remit payment to: GenCore Candeo, Ltd., 5800 Eagles Nest Blvd., Tyler, Texas 75703
- SUPPORT:** Full list of provisions for the Genesis Essential Service Agreement are available upon request.  
*\*\*I hereby agree to the above stated prices, terms and conditions set forth by The Genesis Group.\*\**

Printed Name \_\_\_\_\_

Title \_\_\_\_\_

Customer Signature (not required if issuing a Purchase Order) \_\_\_\_\_

Date \_\_\_\_\_



**Southern Nevada Area Communications Council  
Agenda Item**

<b>Issue:</b> Approve the Genesis quote for new hardware.	<b>Date:</b> February 16, 2022
<b>Petitioner:</b> Jason Manzo, SNACC Administrator	<b>Agenda Item:</b> 4
<b>Recommendation - FOR POSSIBLE ACTION:</b> That the Board approve the Genesis quote for new hardware and/or take action as necessary.	

**Fiscal Impact:**  
\$15,000

**Background:**

This is to replace the hardware for Genesis reporting software referenced in item #3 of this agenda. This is to replace the computers and servers for the reporting tool used for day to day operations at SNACC and reporting radio statistics.

**Respectfully Submitted:**

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**Jason Manzo**  
SNACC Administrator





For:	<b>SNACC</b>	Attn.:	<b>Jose Suarez</b>
Quotation Date:	<b>1/13/2022</b>	Via:	<b>Email</b>
Valid Until:	<b>3/14/2022</b>	Info:	<a href="mailto:jose.suarez@clarkcountynv.gov">jose.suarez@clarkcountynv.gov</a>
Quote #:	SNACCHW1132022	By:	Kim Corso

This Quote is For:

- GW3 OTA for P25**
- GenSAC**
- GW3-ATIA Hardware**
- Additional ASTRO Enhancements**
- GADI**
- Software Customization**
- Professional Services**

## Quotation Summary

Software and Support		
Hardware	\$	14,700
Additional Year(s) of Support		
Professional Services	\$	-
Shipping	\$	300
<b>Total</b>	<b>\$</b>	<b>15,000</b>

### NOTES:

Recommended replacement hardware resulting from May 2021 Hardware Audit.  
Removing associated Professional Services as original quote was shared prior to change in policy 1/13/2022





TITLE	DESCRIPTION	QUAN	EACH	EXTENDED
<b>GenWatch3 ATIA Hardware</b>				
Additional Zone (or DSR) GW3-ATIA Hardware	GW3-ATIA MAIN READER Computer Includes - Rack Mount Intel Pentium Dual Core, 8 GB+ RAM, 500 GB 7200 RPM Hard Drive - RAID 1 configuration, rails for rack mount, single power supply, 5 Year Next Business Day Service Warranty **Monitor not included with server** <b>Includes Required Software: Windows Server 2016</b>	1	\$2,900	2,900
GW3-ATIA (GG) SECONDARY Data Processor and Database Server	GW3-ATIA MAIN DATA PROCESSOR / DATABASE SERVER Includes - Rack Mount server, Intel Xeon 8 core CPU, 32GB RAM, Hardware RAID controller with write caching ability, 2 TB of available storage space in redundant RAID with SSD drives. External USB Hard Drive for Back up, Versa Rails for Rack Mount, Dual Hot Pluggable, Redundant Power Supply, 5 Year Next Business Day Service Warranty ** Monitor is not included with server** <b>Includes Required Software: Windows Server 2016, MS SQL Server 2017</b>	1	\$9,100	9,100
GenWatch3-ATIA Client Workstation	GW3-ATIA Client Includes: Intel™ Pentium® Quad Core Processor, 1GB Graphics Card, 16GB SDRAM Memory, CD/DVD-ROM, 500GB SATA, 7200K RPM Hard Drive, Monitor, Sound plus basic speakers, Keyboard, Mouse, External UPS, 5 Year Next Business Day Service Warranty. <b>Includes Required Software: Windows 10 Pro Version 1607 and MS Excel 2016 (or newer)</b>	1	\$2,700	2,700
<b>Other Services</b>				
SHIPPING	ESTIMATED Shipping of Hardware from Genesis to Client	1	\$300	300
<b>CUSTOMER TOTAL</b>				<b>15,000</b>



For: SNACC  
Quotation Date: 1/13/2022  
Valid Until: 3/14/2022  
Quote #: SNACCHW1132022

Attn.: **Jose Suarez**  
Via: **Email**  
Info: [jose.suarez@clarkcountynv.gov](mailto:jose.suarez@clarkcountynv.gov)

**ORDER DETAILS:**

**1: PRICES:** All prices are expressed in U.S. Dollars and are payable in U.S. Dollars.

Please make all checks and wire transfers payable to **GenCore Candeo, Ltd.**

*Contact Genesis for Bank Wire Transfer Instructions*

**2: PAYMENT TERMS:** Scheduled percentages based on Software Agreement that is to be supplied after quotation acceptance

**3: SHIPPING:** All prices are F.O.B. Tyler, Texas, USA. Customer will be billed for all shipping and insurance costs. Customer is directly responsible for any and all import taxes, local taxes, customs fees and any other governmental fees assessed to get Genesis products into country of ultimate destination. All international orders will be shipped via Federal Express unless otherwise noted.

**4: QUOTATION TERM:** All quotations, unless otherwise noted, are good for 60 days from quotation date.

**5: SUPPORT:** To receive technical support on any Genesis software purchase beyond the warranty year, a support & maintenance agreement must be purchased. Budgetary quotations for support agreements can be provided upon request.

**6: TRAVEL:** (1) For any on site work, the customer is responsible for travel, lodging, meals, transfers, and transportation. (2) **If travel is needed prior to at least a 14 day advance for airfare, an additional fee will be added to travel cost.**

**7: HARDWARE:** Customer to provide correct and adequate rack types, rack space, furniture for desk type PCs, electrical power, UPS power, air conditioning, network connections and miscellaneous cables and hubs.

**8: WAIT TIME:** If, due to network connections not being ready, hardware issues, or any other reason that is out of Genesis' control, we are required to wait on site until these issues are resolved before completing our installation, setup or training or any other task that has been set out, Genesis reserves the right to charge a day rate plus additional travel costs that might be incurred.

**9: CUSTOM WORK:** This quotation does not include custom programming unless otherwise explicitly noted.

**10: WARRANTY:** All Genesis Software comes with 1 year of warranty which includes software upgrades, support and bug fixes

**11: TAX & DUTIES:** This quotation does not include any applicable taxes and import duties that must be paid directly by the customer.

\_\_\_\_\_  
Printed Name

\_\_\_\_\_  
Title

\_\_\_\_\_  
Customer Signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
Contact eMail, Phone and/or Address

\_\_\_\_\_  
Customer P.O. #

**\*\*I hereby agree to the above stated prices, terms and conditions set forth by The Genesis Group.\*\***




**Southern Nevada Area Communications Council  
Agenda Item**

<b>Issue:</b> Approve the Nationwide Power quote to replace the Toshiba unit at Elkhorn site.	<b>Date:</b> February 16, 2022
<b>Petitioner:</b> Jason Manzo, SNACC Administrator	<b>Agenda Item:</b> 5
<b>Recommendation - FOR POSSIBLE ACTION:</b> That the Board approve the Nationwide Power quote to replace the Toshiba unit at Elkhorn site and/or take action as necessary.	

**Fiscal Impact:**  
\$24,727

**Background:**  
This quote is to replace the fourteen year old UPS at the Elkhorn site. These units are recommended to be replaced at 15 years.

**Respectfully Submitted:**

  
**Jason Manzo**  
SNACC Administrator





## Equipment Proposal

**Number** NPSQ46591-01  
**Date** Jan 25, 2022

Thank you for the opportunity to provide you with a proposal relating to your critical power equipment. Nationwide Power understands how important this critical equipment is to your organization so we strive to provide the industries best in products, services, and quality. We appreciate the opportunity and look forward to earning your business.

Sold To
<b>Southern Nevada Area Communications Council</b> Jason Manzo 7210 Shaumber Rd. Las Vegas, NV 89166 United States  <b>Phone:</b> 702-455-7390 <b>Fax:</b>

Equipment Location Address
<b>Southern Nevada Area Communications Council</b> Jason Manzo 7210 Shaumber Rd. Las Vegas, NV 89166 United States  <b>Phone:</b> 702-455-7390 <b>E-Mail:</b> JManzo@ClarkCountyNV.gov

Salesperson	Payment Terms	Contract Term
<b>Dani Toothman</b> 702.800.6654 dtoothman@nationwidepower.com	Net 15 (All orders over \$50,000, 50% Down)	N/A
		Shipping Terms
		FOB Origin Prepaid & Add

An invoice will be issued upon shipment of the products. Down payment of 50% required for all orders exceeding \$50,000. Down payment must be received by Nationwide Power prior to placing an order with the manufacturer. All orders subject to credit approval. Equipment is quoted FOB Origin and any freight damage communications and collections are between receiver and carrier. If FOB Destination is required, 5% of the product total will be added to the Total Price and must be reflected on the purchase order.

Qty	Item	Description	Ext. Price								
<input type="checkbox"/> 1	<table border="0"> <tr> <td><b>Input</b></td> <td><b>Output</b></td> <td></td> <td></td> </tr> <tr> <td>240/120</td> <td>240/120</td> <td></td> <td></td> </tr> </table>	<b>Input</b>	<b>Output</b>			240/120	240/120			Eaton 9PXM 16kVA/14.4kW - Factory New - Tower -12 Slot Single Phase, Online Double Conversion Field upgrade-able to 20kVA N+1, Input/output: hardwired <b>Dimensions</b> <b>Unit Weight (lbs)</b> <b>Warranty</b> 36.5"H x 17.5"W x 34.5"D      586.00      90 days labor, 2 year parts	
<b>Input</b>	<b>Output</b>										
240/120	240/120										
		Internal batteries provide 6 minutes@ full load									
1		MS Network SNMP included									
1		Start-up Normal Hours Monday- Friday 8x5									
1		Wallmount Maintenance Bypass 25.6"H x 17.3"W x 5.1"D 35lbs									

### ATTACHED FORMS MUST BE COMPLETED FOR YOUR ORDER TO BE PROCESSED

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NPSQ46591-01



Sold to: Southern Nevada Area

1060 Mary Crest Road  
Henderson, NV 89074

Phone: 800.868.2780  
Fax: 800.586.5095

08:07:43 01/25/22







# Equipment Proposal

Number NPSQ46591-01

Date Jan 25, 2022

**Sold To**  
Southern Nevada Area Communications

**Ship To**  
Southern Nevada Area Communications

Qty	Item	Description	Ext. Price
<b>SubTotal(does not include installation, freight or tax)</b>			<b>\$17,870.00</b>
1		Electrical installation (see description below)	\$6,172.00
1	Standard Freight	Freight Dock To Dock Only(to Nationwide Power) Any special requirements WILL incur charges in addition to normal freight charges.	\$685.00
<b>Total (does not include tax)</b>			<b>\$24,727.00</b>

**Additional Options (not included in above)**

<input type="checkbox"/>	1	Warranty Upgrade- adds labor to base warranty for a total of 2 years labor/parts	\$750.00
<input type="checkbox"/>	1	Increase runtime to 17 minutes@ full load adds (4) battery strings to UPS	\$2,915.00

**Electrical description**

Furnish labor to pick up Eaton 9PXM 16kVA, single phase UPS with internal batteries and wall mount Maintenance By-Pass at Nationwide Power warehouse and delivering to SNCC 7208 Shaumber Road site  
Furnish labor to unpack owner provided 16kVA UPS to include remote battery cabinet. UPS & Battery Cabinet will be unpacked and moved into place after demo of existing unit.  
Furnish labor to demo existing Toshiba 1600 EP 22kVA single phase UPS. UPS will be removed from site and disposed of per EPA standards.  
Furnish labor and material to install (1) owner provided Eaton 9PXM 16kVA, single phase UPS with internal batteries and wall mount Maintenance By-Pass  
Furnish labor and material to install 1-¼" to 1 ½" Gal conduit and or Cable tray system cable to match existing install. Conduit and or Cable tray wire will be (3) # 2 THHN CU & (1) # 6 THHN CU ground to be run from existing wall mounted J-Box and run over to newly installed MBP over to new 16 KVA UPS. Above includes all conduits, fittings, boxes, wires, supports and devices for a complete electrical system. More than likely feeders will need to be extended, materials will be provided to accommodate this work.  
Furnish labor to provide startup support for new 20 KVA UPS.

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<b>Sold To</b>
Southern Nevada Area Communications

<b>Ship To</b>
Southern Nevada Area Communications

Qty	Item	Description	Ext. Price
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**Notes / Clarifications**  
 This proposal is based upon providing our standard one (1) year warranty.  
 Note Existing UPS feed is fed from an existing 100 AMP 240/120V 2 pole Enclosed Circuit Breaker.  
 Electrician will work diligently to coordinate projects with General Contractors and all Subcontractors to ensure projects meet all milestone dates. Competent supervision will be provided throughout the project. Any changes made from an approved stamped set of drawings will be done on a time and material basis which will be agreed upon by the General Contractor, Owner and Subcontractor. This proposal is based upon work being performed Monday thru Friday 6:00 AM, to 3:00PM  
 This proposal includes standard electrical inspections. Express and After-Hours Emergency inspections are not included in this proposal.

**Exclusions**  
 Electrician will not provide / perform the following:  
 Any other work not specifically mentioned above.  
 Electrical plans are by others.  
 Does not include an external transformer, if power is not 240/120V, then customer will need to provide a non-matching transformer  
 Bring the existing electrical up to code on this project. No allowance has been made for existing conditions or code corrections.  
 Unless specifically noted in clarifications, below listed items are excluded. These include, but are not limited to the following:  
 Factory Start-up Expenses, Submittals / Operation & Maintenance Manuals for Owner Furnished Equipment, 3rd Party Commissioning, Demolition, Painting (Conduit), Patching, Drywall, Concrete Scanning / X-Ray, Concrete Cutting, Coring, Concrete Removal and/or Repair, Concrete Pole Bases, Concrete Electrical Pads,  
 Unless specifically noted in clarifications, any work on low voltage network cabling is to be performed by others. These include, but are not limited to the following:  
 Conduit, Wire / Cable, Equipment / Devices, Termination

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# Equipment Proposal

Number NPSQ46591-01

Date Jan 25, 2022

## Proposal Details

### Equipment

- \* Leadtime is subject to availability.
- \* Freight, rigging and installation are not included in the above contract pricing, unless otherwise stated above.
- \* Unless otherwise stated herein, Nationwide Power's warranty obligation for this Equipment is limited to those express warranties made to Nationwide Power by the manufacturer and which are transferrable to Customer.
- \* Authorized start-up may be required for warranty validation. Battery warranty may require semi-annual preventive maintenance for validation (not included).
- \* Refurbished or Used Equipment is first come first serve.
- \* Unless specifically stated herein, this Proposal does not include any special site access requirements such as, but not limited to: site specific training, site specific personnel screening/clearance, or working in confined spaces/locations requiring fall protection/hazardous environmental conditions. Contact your sales representative if any special site access protocols or other site requirements apply.
- \* Customer will pay any local, state or federal sales, excise, use or other taxes which may be levied upon the service or materials provided pursuant to this Agreement.
- \* If shipping Collect on Customer carrier, shipment will be FOB Origin and Customer takes possession/responsibility of the shipment upon Customer provided carrier pick up signature.
- \* Nationwide Power's "Freight Shipping Instructions" form MUST be submitted prior to order processing to ensure there are no delivery issues. This will assist you in identifying and communicating any additional delivery requirements. You can find this form attached to the proposal or via our website:

PO Required ?  Yes  No (If Yes, hard copy required)

**Grand Total: \$24,727.00**

*\*Tax is not included in this total.*

PO# \_\_\_\_\_

By signing below, Customer hereby authorizes Nationwide Power Solutions, Inc. to provide the Products at the prices stated herein and agrees that the provision of such Products shall be subject to and in accordance with the Product Sales Terms and Conditions located at [www.nationwidepower.com/productsales](http://www.nationwidepower.com/productsales). Copies of the Terms and Conditions are available upon request. If a purchase order is not provided, then this signed agreement authorizes Nationwide Power Solutions, Inc. to invoice for such Products.

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Authorized Name (Print)

Authorized Signature

Date

**\*\*\* ALL HIGHLIGHTED FIELDS ARE REQUIRED FOR PROCESSING \*\*\***

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**Customer Success Requirements**

**\*\*\* ALL FIELDS BELOW ARE REQUIRED FOR PROCESSING \*\*\***

**Company Name:** Southern Nevada Area Communications Council - Elkh

**Proposal Number:** NPSQ# NPSQ46591-01

**Scheduling Contact:**

Scheduling Contact Name: \_\_\_\_\_  
Scheduling Contact Phone: \_\_\_\_\_  
Scheduling Contact E-Mail: \_\_\_\_\_

**Equipment Location:**

Equipment Location Street: \_\_\_\_\_  
Equipment Location City State, & Zip: \_\_\_\_\_

**Accounts Payable Contact:**

Name: \_\_\_\_\_  
Street: \_\_\_\_\_  
City, State & Zip: \_\_\_\_\_  
Phone: \_\_\_\_\_  
E-Mail: \_\_\_\_\_

**New Customers Only:**

Tax Exempt?  Yes  No (If Yes, copy of certificate required)

W9 Form (COPY REQUIRED)  Yes

Does your company use Portals?  Yes  No

(If Yes, for:  Billing,  PO,  Compliance)

Web link: \_\_\_\_\_

Web link: \_\_\_\_\_

Web link: \_\_\_\_\_

**Send all documents to [PO@nationwidepower.com](mailto:PO@nationwidepower.com)**

Please go to [www.nationwidepower.com/customerrequirements](http://www.nationwidepower.com/customerrequirements) for a digital version of this page.

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## Freight Shipping Instructions

Unless otherwise specified herein, the Total Purchase Price does not include the price of Shipping and Handling and will be billed to Customer as an additional charge. Please send this form and any questions to [freight@nationwidepower.com](mailto:freight@nationwidepower.com)

<b>MUST SELECT PRODUCT TYPE:</b>	<input type="checkbox"/> <b>BATTERIES</b>	<input type="checkbox"/> <b>EQUIPMENT</b>
----------------------------------	---	---

Company Name: **Southern Nevada Area Communications Council - Elkh**

Ship To Address: \_\_\_\_\_

City, State & Zip: \_\_\_\_\_

Receiving Hours: \_\_\_\_\_ Site Contact Name: \_\_\_\_\_

Site Contact Phone: \_\_\_\_\_ Site Contact E-Mail: \_\_\_\_\_

Truck Size Restrictions: <input type="checkbox"/> Yes <input type="checkbox"/> No	Parking Restrictions: <input type="checkbox"/> Yes <input type="checkbox"/> No
---	--

### Dock Type



Standard Dock



Ground Level



Shared Dock



If there is No Dock, please select **Special Requirements** on **Page 2** or provide additional comments



No Dock

Comments: \_\_\_\_\_


### Additional Items (Check as Needed)



Lift-Gate Truck



Pallet Jack



Will you be moving the product from the delivery point to the installation/UPS location?

(Product must be placed within 50 feet of the installation location)

Yes  No

If YES, DO NOT PROCEED to the next page

Please go to [www.nationwidepower.com/deliveryform](http://www.nationwidepower.com/deliveryform) for a digital version of this page.

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Special requirements below WILL incur charges in addition to normal freight charges.

 <p><input type="checkbox"/> Pallet Breakdown</p>	 <p><input type="checkbox"/> Curb/Street Delivery</p>	 <p><input type="checkbox"/> White Glove See Below</p>
--	--	---

### Inside Delivery Instructions (White Glove)

Complete only if product is to be delivered beyond the first threshold inside the building by Carrier.  
(Product must be placed within 50 feet of the installation location.)

Is a pallet jack allowed inside?	<input type="checkbox"/> Yes	<input type="checkbox"/> No
What is the narrowest doorway width? _____ ft _____ in		
Distance from the delivery vehicle to the final inside delivery location? _____ ft (Product must be placed within 50 feet of the installation location)		
Pallet breakdown service requested? (Remove batteries from pallet and move to UPS area.)	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Is an appointment required?	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Can the product be delivered during normal hours? Delivery Hours _____	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Is flooring protection required?	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Does the shipment need to go to another floor (Basement, Ground, 2nd, etc.)? Floor # _____	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Is there a freight elevator available? Weight Restriction/Capacity _____ lbs	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Door Opening Width _____ ft _____ in		
Will stairs need to be navigated? How many? _____	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Will an escort be required for the delivery and work to be completed?	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Are there any training (safety or other) requirements that need to be completed for work to be done?	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Is the Carrier required to provide a Certificate of Insurance to deliver?	<input type="checkbox"/> Yes	<input type="checkbox"/> No

**Any items requested on this page will need to be requested for your order.**

#### Delivery/Installation Notes

\*\*Please note, for safety reasons, all areas leading to the installation area MUST be clear of debris and obstructions in order for our technicians or drivers to remain safe. If walkways and area cannot be cleared due to equipment, wiring, and/or other obstructions, we may not be able to move the product to its proper location.

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